

COURSE SLO ASSESSMENT REPORT, SCC

Department: Real Estate Course: Real Estate Practice RE 105
 Year: 2013 Semester: Spring

1) Outcome to be assessed <i>(verbatim and in the same order as in CurricUNET)</i>	2) Means of assessment and criteria of success <i>(include % of students expected to meet criteria of success)</i>	3) Summary of data collected <i>(include # of students assessed and % meeting each SLO)</i>	4) Analysis of data	5) Plan of action/what to do next
<p>Students will be able to explain and demonstrate the processes and procedures expected of a real estate salesperson -----</p> <p>Students will be able to judge the validity of sales communications and how the buyer, seller, and professional interact.</p>	<p>Test Question; Buyers should understand that three things can happen when they make an offer. They include all, except...</p>	<p>23 students tested</p>	<p>93% successful</p>	<p>No changes</p>
	<p>Test Question; Advantages to calling prospective buyers as soon as you obtain a new listing, are</p>	<p>23 students tested</p>	<p>93% successful</p>	<p>No changes.</p>